

SURA ASSET MANAGEMENT

1Q-2025

Corporate Presentation



DISCLAIMER

- » The forward-looking statements contained in this document are based on Management's current forecasts and outlook.
- » For better illustration and decision-making, figures for SURA Asset Management and its subsidiaries are administrative rather than accountant, and therefore may differ from those presented to official entities. Thus, SURA Asset Management assumes no obligation to update or correct the information contained in this presentation.

1. SURA-AM OVERVIEW
2. CORPORATE GOVERNANCE
3. CORPORATE STRATEGY
4. FINANCIAL FIGURES

CONTENT

SURA-AM OVERVIEW



SAVINGS AND RETIREMENT

AFORE

AFP Capital
Una empresa sura

AFP Integra
Una empresa sura

AFAP

Protección

asulado



SURA INVESTMENTS

WEALTH
MANAGEMENT

CORPORATE
SOLUTIONS

INVESTMENT
MANAGEMENT

sura 



Regional Presence

23.5 15.5 2012

MILLON CLIENTS

468

CORPORATES AND
INSTITUTIONAL CLIENTS

USD
175 BN vs 56 2012

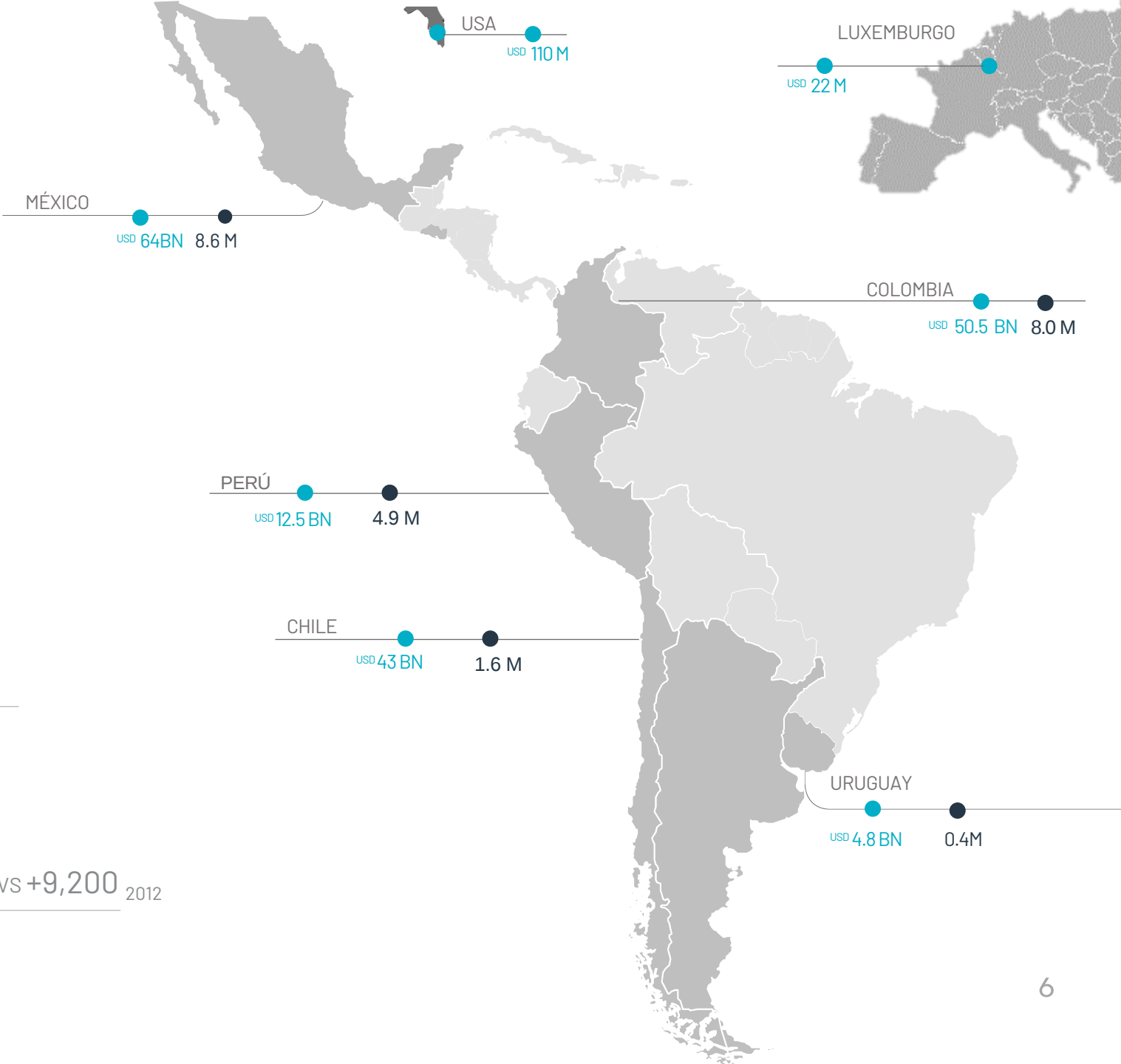
AUM

INVESTMENT GRADE
Fitch **BBB Rating**
Moody's **Baa1 Rating**

7 Countries

+7,200 vs +9,200 2012

EMPLOYEES



Figures as of March 2024
* 2012 AUM excludes El Salvador for comparison purposes

AUM

USD **153.9**_{BN}
Pensión savings segment

Average Fee (over AUM)

0.68%
Pensión savings segment

Income

USD **213** _{MM}
Pensión savings segment
commissions

Balance Sheet

USD **8.8** _{BN}
Assets

USD **21.2*** _{BN}
Sura Investments

0.55%
Sura Investments

USD **26** _{MM}
Sura Investments

USD **628** _{MM}
Gross Debt + Swap

Premiums issued

USD **175.0**_{BN}
Total

USD **247**_{MM}

USD **240** _{MM}
Total Income (including “Encaje”
and “other income”)

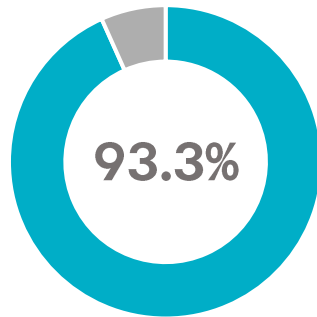
USD **2.9**_{BN}
Equity

CORPORATE GOVERNANCE

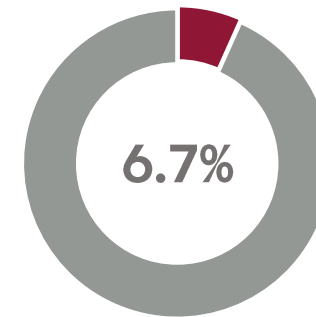
Supporting our solid financial position, transformation and global vision



A Latin American holding company with a strategic focus on the diversified financial services sector



Canada's second largest pension fund, CDPQ manages assets of + USD 390 Billion** invested in Canada and elsewhere



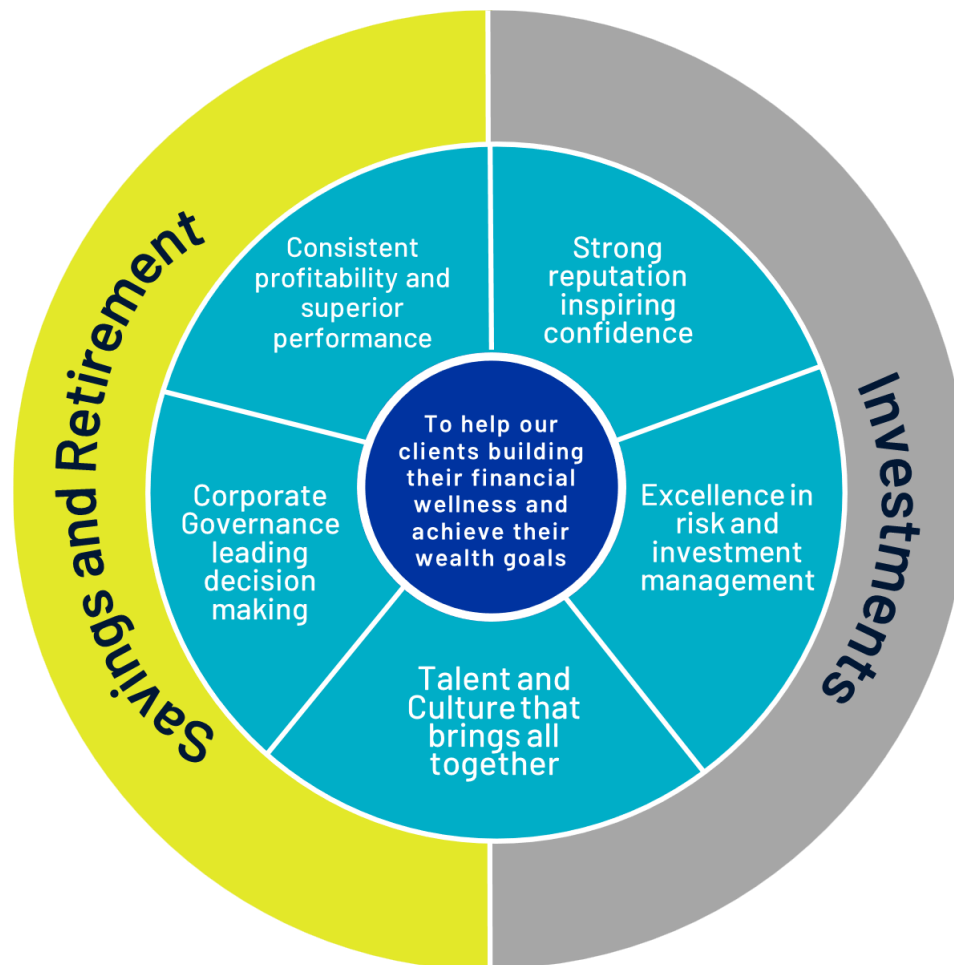
Diverse leadership with more than 20 years of experience



CORPORATE STRATEGY

Our Purpose and Guidelines

- **Efficient operations**, from a business management standpoint
- **Client segmentation and value offerings** based on accumulation and formality
- **Proactive engagement in building better pensions** leveraged on our leadership position
- Drilling down on **voluntary savings** and all its possibilities
- Value proposals for the **retirement stage**



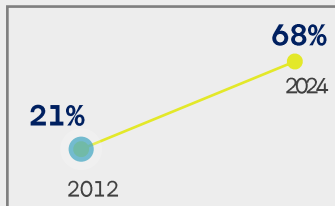
- Accelerating **business profitability**
- **Specialized** and well-differentiated **advisory services**
- Best in-class **investment solutions**
- **Regional reputation** and client relationship
- Adequate and efficient **distribution models**

Opportunities ahead

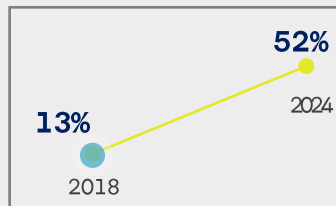
Empathetic Brand and customer satisfaction that generates trust



BRAND AWARENESS



NPS



Excellent performance of our funds that translate into better pensions



Broad exposure in
Alternative Investments



Alliances with some of the
best **Asset Managers**



86.9%

of AUM growth is composed by
returns since 2018*

Institutional relationship and future well-being

Knowledge: +80 hours with academy in
pension talks

Spokesperson: Influence workshops,
recurring meetings with regulators and political
actors

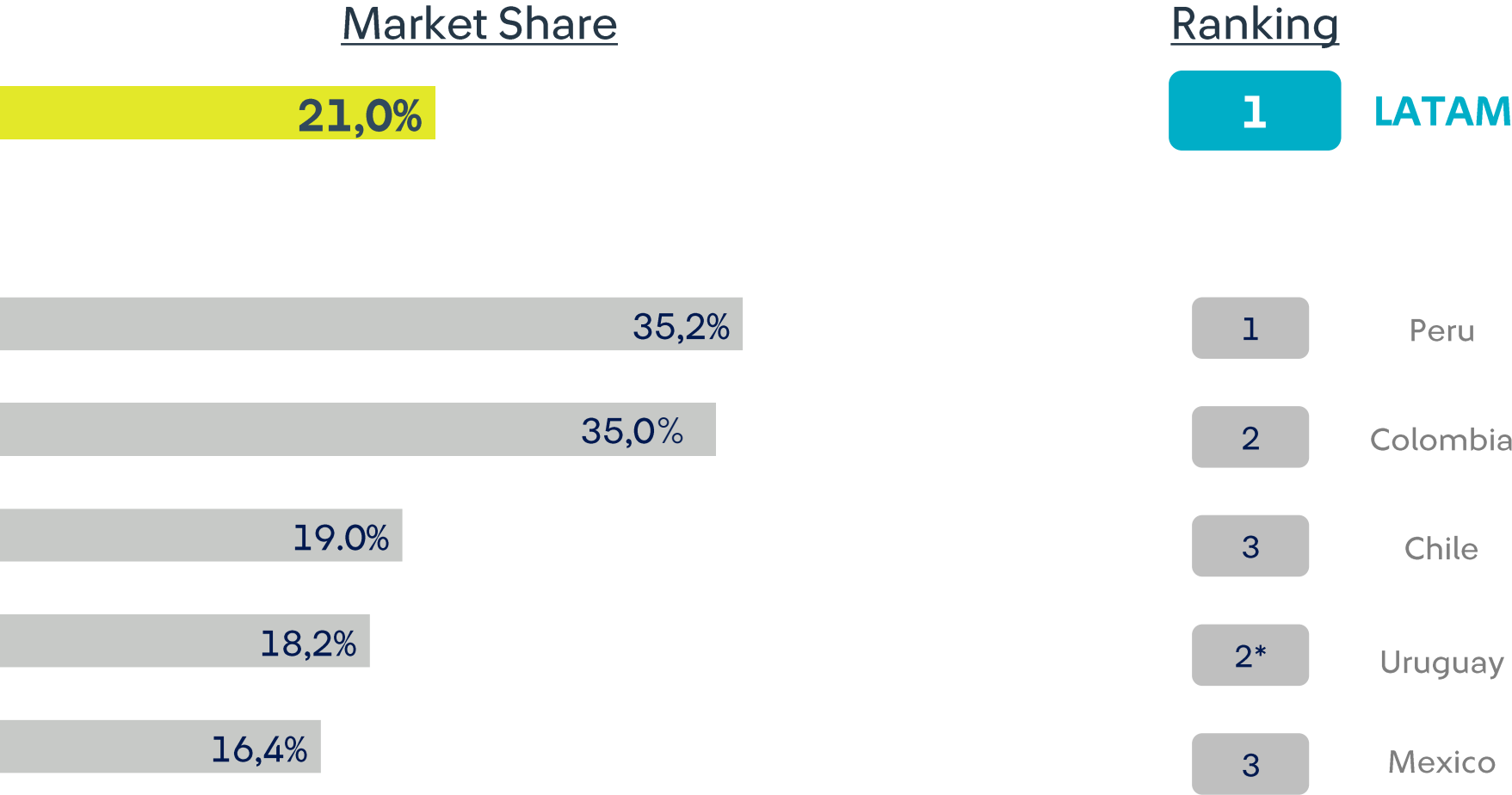
Presence: Attendance at industry events,
Global Pensions Programme sponsorship

Alliances with academy, cost of reforms



*Does not correspond to a pension trajectory exercise

SURA-AM: LEADING THE REGIONAL PENSION INDUSTRY



2X THE MARKET SHARE OF OUR CLOSEST LATAM COMPETITOR

[1] Figures as of March 2024
Source: Superintendencies of each country, which includes the closing balance of AUM reported by each pension fund or siefore.
*Uruguay with data as of September 2024.

Voluntary Segment Excluding Voluntary Pensions

AUMs by Country

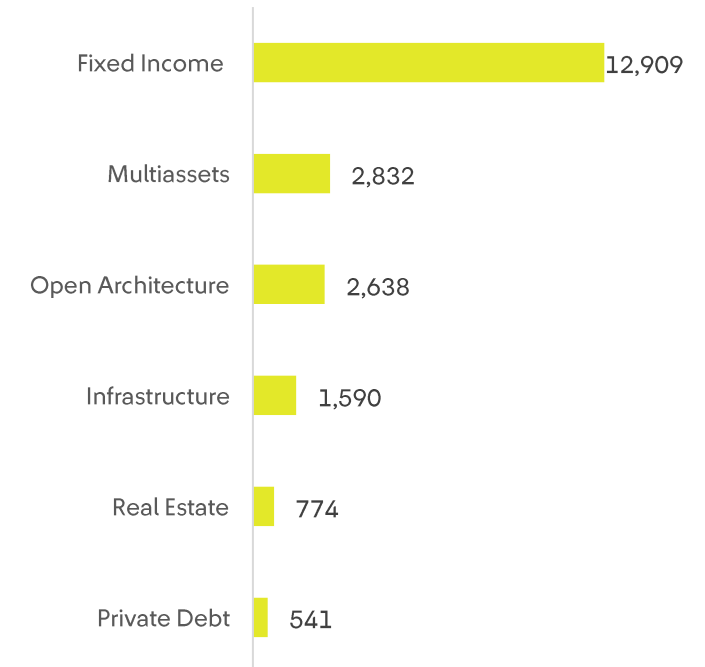


AUMs by Line of Business

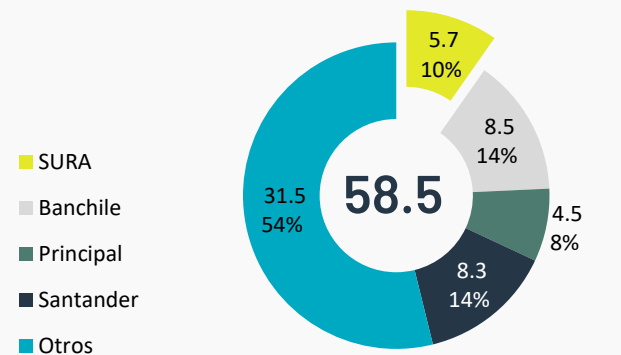


Total AUM USD 21.2 Bn

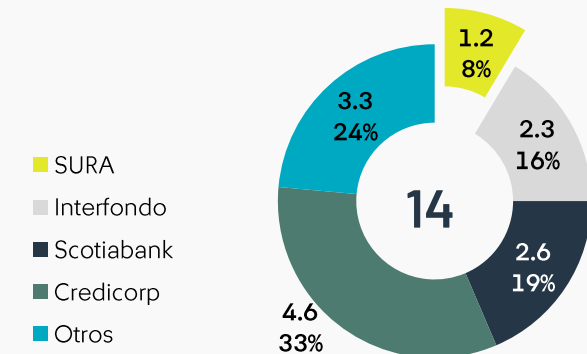
AUMs by Asset Class



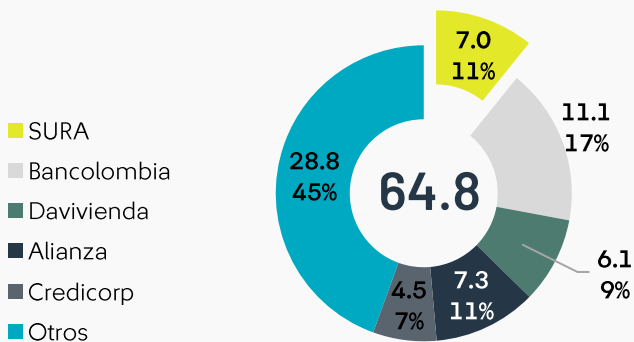
Chile | Voluntary Savings



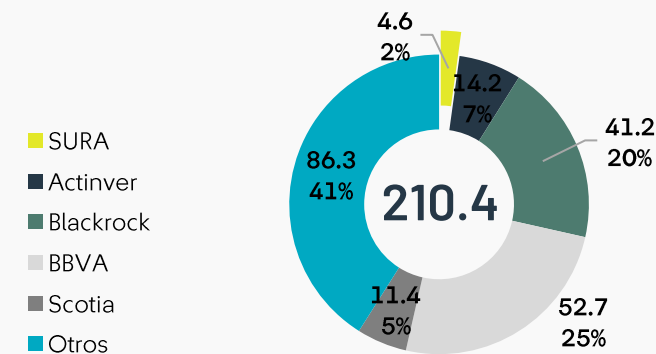
Peru | Industry Funds



Colombia | Industry Funds



Mexico | Industry Funds



•**Chile:** Includes Brokerage, AGF (Fund Management), and VIDA. Source: CMF.
•**Peru:** Includes the Mutual Fund industry (SAF). Source: SMV.
•**Colombia:** Includes the Collective Investment Funds (FIC) and Voluntary Pension Funds (FPV) industries. Source: Superfinanciera.
•**Mexico:** Includes the Investment Funds industry. Source: CNBV.
Values in USD billion. Data as of March 2024

FINANCIAL FIGURES

Financial Results March 2025

Income Statement	1Q-2025	1Q-2024	Var. CR %	Var. RR %
Fee and commission income	240	241	8.1%	-0.6%
"Encaje" return	18	35	-44.4%	-47.0%
Net Equity Method result	2	2	-4.2%	-6.6%
Other operating income	12	33	-62.5%	-64.4%
Operating Income	271	311	-5.7%	-12.6%
Insurance Margin	11	9	29.7%	25.3%
Total operating expenses	-185	-182	10.2%	1.6%
Operating Income	97	137	-24.2%	-29.1%
Net financial result	-8	-9	1.0%	-5.8%
Net financial derivatives and Fx	3	-4	N/A	N/A
Income before tax	93	125	-21.0%	-26.0%
Income tax expense	-33	-36	-3.0%	-9.2%
Discontinuous operations	0	5	-99.9%	-99.9%
Net Income after tax (before minority interest)	60	94	-32.6%	-36.5%
Minoritary Interest	3	13	-72.7%	-74.1%
Net Income (after minority interest)	57	81	-26.0%	-30.4%

Highlights

- **Commission income** reached **240 MUSD** in the first quarter of 2025, representing an **8.1%** increase compared to the same period in 2024.
- **"Encaje" (legal reserve)** yielded positive result reaching **18 MUSD**, which represents an annualized return of **6.4%**, highlighting the management of the investment teams in the Savings and Retirement business, who achieved a 36-month Alpha in 75% of the AUMs.
- **Operational expenses** showed a variation of **10.2%** compared to the first quarter of 2024.

Figures in USD millions.

Var CR % excludes exchange rate effects, average constant rate March 2025.

"Variations excluding AUM and the Salary Base of the Savings and Retirement business in El Salvador for 2024.

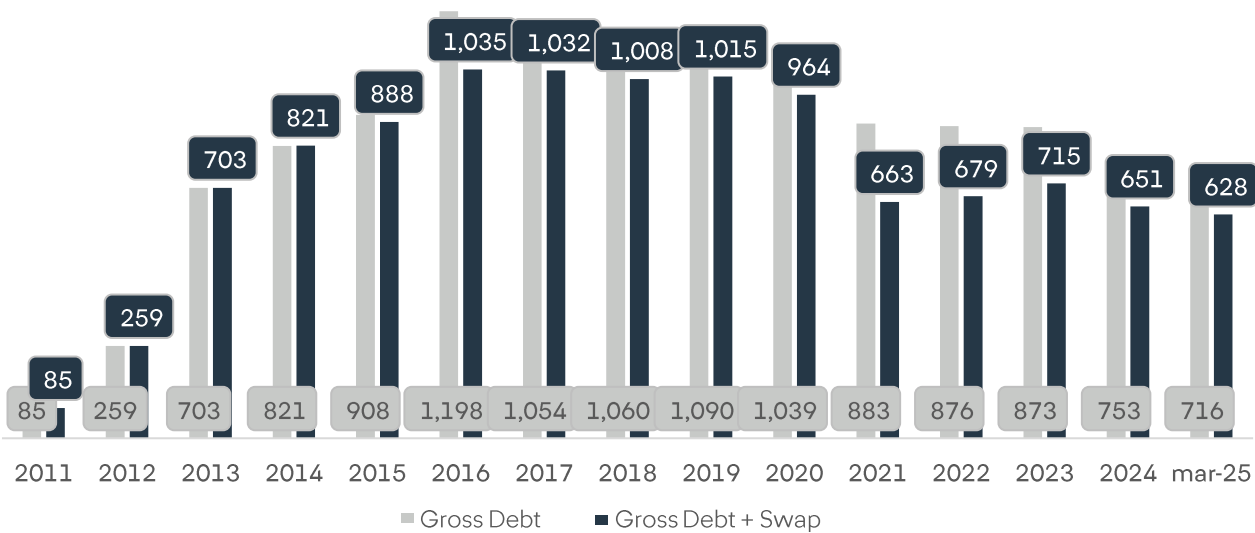
2024 Compliance and 2025 Projections

	2024	2025 (E)
AUM	11.6%	9% – 11%
Fee and commission income*	12.1%	7% – 9%
Adjusted ROE	9.4%	8.5% – 9.5%
Adjusted ROTE	26.3%	24% – 26%

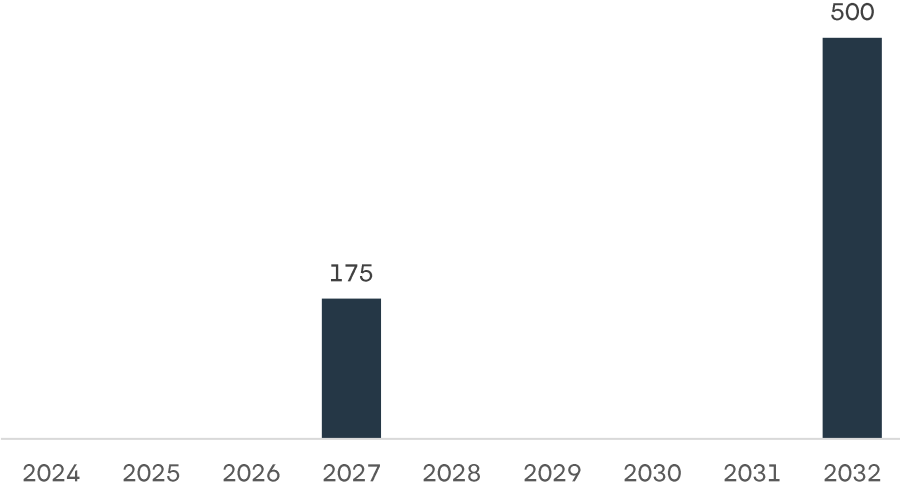
Consolidated metrics
2024 Fee and commission income includes 100% Protection consolidation
Adjusted ROE: Excludes amortization expenses of intangibles associated with acquisitions.

Leverage ratio under target range

GROSS DEBT + SWAP EVOLUTION (MUSD)



DEBT MATURITY PROFILE (MUSD)



Baa1 | BBB

Moody's | Fitch Ratings

8.23%^[1]

Total Debt Cost

6.6x^[1]

LTM EBITDA / Interest

1.5x^[1]

Gross Debt + Swaps /
EBITDA LTM

2.5x | 3.0x

Target range and
benchmark for Moody's and
Fitch

Figures as of March 2025.
Debt maturity profile following liability management and bond issuance.